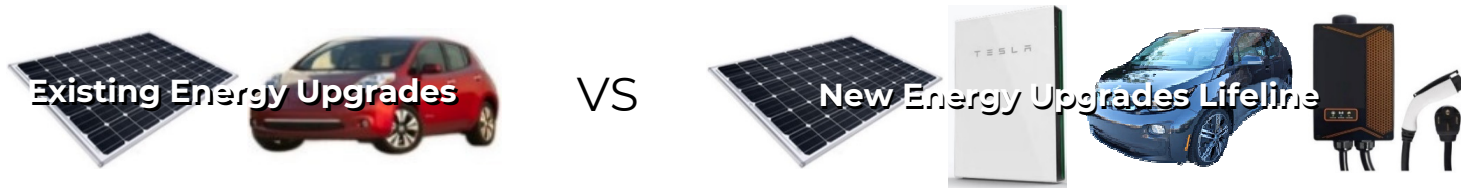


Monthly Cash Flow Comparison



Baseline Monthly Cash Flow

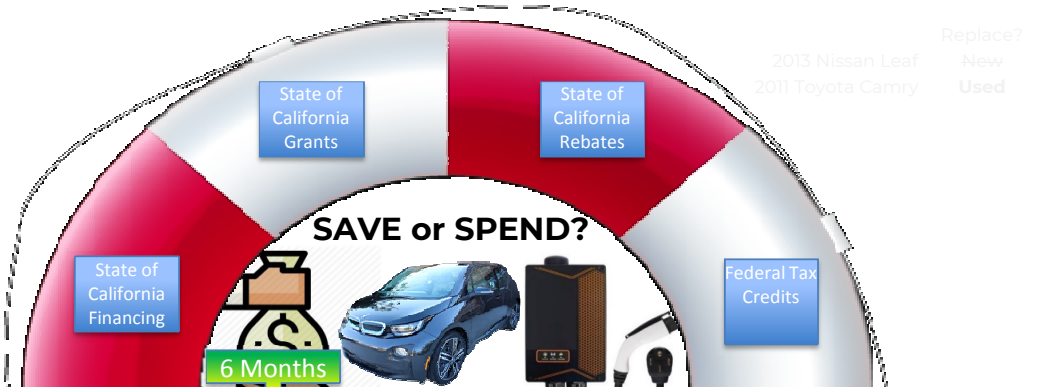
7/1/2020

Month	1	2	3	4	5	6	7	8	9	10	11	12
Utility Electricity	\$ (82)	\$ 93	\$ 83	\$ 115	\$ 104	\$ 104	\$ 97	\$ 98	\$ 45	\$ 89	\$ 82	\$ 92
Vehicle Fuel	\$ (195)	\$ (195)	\$ (195)	\$ (195)	\$ (195)	\$ (195)	\$ (195)	\$ (195)	\$ (195)	\$ (195)	\$ (195)	\$ (195)
Subtotal	\$ (277)	\$ (102)	\$ (113)	\$ (80)	\$ (91)	\$ (91)	\$ (98)	\$ (97)	\$ (150)	\$ (106)	\$ (113)	\$ (103)
Total Cost	\$ (277)	\$ (379)	\$ (492)	\$ (572)	\$ (663)	\$ (754)	\$ (852)	\$ (950)	\$ (1,100)	\$ (1,206)	\$ (1,319)	\$ (1,422)

Is there a 3 - 6 month Green Emergency Fund for home, mobility, food and healthcare basics?

- ❑ California's clean energy financing property tax assessment: \$0 down, tax deductible interest, no pre-payment penalty, no credit score minimum.
- ❑ Up front rebates, grants, discounts and incentives.
- ❑ Monthly Cash Flow is positive after incentives.
- ❑ Simple Payback through Annual Energy Cost Savings.
- ❑ Emergency backup power for home and vehicles.

"In Case of Emergency, An Energy Upgrades Lifeline"



Energy Upgrade Monthly Cash Flow

7/1/2020

Month	1	2	3	4	5	6	7	8	9	10	11	12
Vehicle Purchase	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (11,500)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Solar + Energy Storage Financing	State of California Property Tax Assessment					\$ (2,427)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (1,644)
Federal Investment Tax Credit (ITC)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,359	2020 Tax Credit		
Self Generation Incentive Program (SGIP)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 11,220	Cash Rebate		\$ -	\$ -	\$ -	\$ -
Vehicle Rebates	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Vehicle Grants or Discounts	\$ -	Point-of-Sale EV Rebate (Discount)				\$ 5,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Vehicle Tax Credits	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Vehicle Trade-In Value	\$ -	Point-of-Sale EV Trade-in Camry				\$ 6,500	More EV Charging & Free Charging Station With Vehicle Purchase					
Utility Electricity	\$ (79)	\$ (64)	\$ (50)	\$ 18	\$ 46	\$ 65	\$ 60	\$ 34	\$ (44)	\$ 11	\$ (27)	\$ (66)
Vehicle Fuel	\$ (195)	\$ (195)	\$ (195)	\$ (195)	\$ (195)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Subtotal	\$ (274)	\$ (260)	\$ (245)	\$ (177)	\$ (149)	\$ 8,858	\$ 60	\$ 34	\$ 3,315	\$ 11	\$ (27)	\$ (1,710)
Net Benefit / (Cost)	\$ 3	\$ (157)	\$ (132)	\$ (97)	\$ (58)	\$ 8,949	\$ 158	\$ 131	\$ 3,466	\$ 117	\$ 86	\$ (1,607)
Cumulative Cash Flow Estimate	\$ 3	\$ (154)	\$ (287)	\$ (381)	\$ (439)	\$ 8,507	\$ 8,665	\$ 8,796	\$ 12,262	\$ 12,379	\$ 12,465	\$ 10,858

